

IN THE UNITED STATES BANKRUPTCY COURT
FOR THE NORTHERN DISTRICT OF ALABAMA

Fill in this information to identify your case:

Debtor 1	Latarrious Creshawn Ellison		
	Name: First	Middle	Last
Debtor 2	Chelie J'na Ellison		
(Spouse, if filing)	Name: First	Middle	Last
Case number:			
(If known)			

Check if this is an amended plan ☐

Amends plan dated: _____

Chapter 13 Plan

Part 1: Notices

To Debtor(s): This form sets out options that may be appropriate in some cases, but the presence of an option on the form does not indicate that the option is appropriate in your circumstances. Plans that do not comply with local rules, administrative orders, and judicial rulings may not be confirmable.

In the following notice to creditors, you must check each box that applies. Your failure to check a box that applies renders that provision ineffective.

To Creditors: Your rights may be affected by this plan. Your claim may be reduced, modified, or eliminated.

You should read this plan carefully and discuss it with your attorney, if you have one in this bankruptcy case. If you do not have an attorney, you may wish to consult one.

If you oppose the plan's treatment of your claim or any provision of this plan, you or your attorney must file an objection to confirmation at least 7 days before the confirmation hearing, unless otherwise ordered. The Bankruptcy Court may confirm this plan without further notice if no objection to confirmation is made. See Bankruptcy Rule 3015. In addition, a proper proof of claim must be filed in order to be paid under this plan.

The following matters may be of particular importance to you. Debtor(s) must check each box that applies. Debtor(s)' failure to check a box that applies renders that provision ineffective.

☒ The plan seeks to limit the amount of a secured claim, as set out in Part 3, § 3.2, which may result in a partial payment or no payment at all to the secured creditor.

☐ The plan requests the avoidance of a judicial lien or nonpossessory, nonpurchase-money security interest as set out in Part 3, § 3.4.

☐ The plan sets out nonstandard provision(s) in Part 9.

Part 2: Plan Payments and Length of Plan

2.1 Debtor(s) will make regular payments to the trustee as follows:

\$260 per **Month** for **60** months

Debtor(s) shall commence payments within thirty (30) days of the petition date.

2.2 Regular payments to the trustee will be made from future income in the following manner (check all that apply):

- ☒ Debtor(s) will make payments pursuant to a payroll deduction. Debtor(s) request a payroll deduction be issued to:
Kelly Services
- ☐ Debtor(s) will make payments directly to the trustee.
- ☐ Other (specify method of payment)

2.3 Income tax refunds and returns. Check one.

- ☒ Debtor(s) will retain any income tax refunds received during the plan term.
- ☐ Debtor(s) will supply the trustee with a copy of each income tax return filed during the plan term within 14 days of filing the return and will turn over to the trustee income tax refunds received during the plan term, if any.
- ☐ Debtor(s) will treat income tax refunds as follows:

- ☐ Debtor(s) believe they are not required to file income tax returns and do not expect to receive tax refunds during the plan term.

2.4 Additional Payment *Check all that apply.*

- ☒ **None.** *If "None" is checked, the rest of § 2.4 need not be completed or reproduced.*

2.5 Adequate Protection Payments

Any adequate protection payments shall be made as part of this plan; see Part 3 or Part 9 for details. The secured creditor must file a proof of claim in order to receive payment. Unless otherwise ordered, adequate protection payments through the trustee shall be made as funds are available after the proof of claim is properly filed.

Part 3: Treatment of Secured Claims**3.1 Maintenance of payments and cure of defaults, if any, on long-term secured debts.** *Check one.*

- ☒ **None.** *If "None" is checked, the rest of § 3.1 need not be completed or reproduced.*

3.2 Request for valuation of security, claim modification, and hearing on valuation. *Check one.*

- ☐ **None.** *If "None" is checked, the rest of § 3.2 need not be completed or reproduced.*

The rest of § 3.2 will be effective only if the applicable box in Part 1 of this plan is checked.

- ☒ Debtor(s) request that the court determine the value(s) of the collateral and the amount(s) of the secured claim(s) listed below. For each nongovernmental secured claim listed below, Debtor(s) state that the amount of the secured claim should be the *lesser* of (a) the amount of the secured claim listed on the creditor's proof of claim and (b) the amount set out in the column headed *Amount of Secured Claim*. For each listed claim, the amount of the secured claim will be paid in full with interest at the rate stated below. *If a nongovernmental creditor timely objects to the proposed value of the creditor's collateral or the proposed amount of the creditor's secured claim, the confirmation hearing shall include a valuation hearing pursuant to 11 U.S.C. § 506 and Bankruptcy Rule 3012 unless otherwise ordered. If a nongovernmental creditor whose claim is listed below fails to timely object, the creditor shall be deemed to have accepted the amount and treatment of the creditor's secured claim as set forth below.*

For nongovernmental creditors, unless otherwise provided by this plan or otherwise ordered, the portion of any allowed claim that exceeds the amount of the secured claim listed below will be treated as an unsecured claim under Part 5 of this plan, and, if the amount of a creditor's secured claim is listed below as having a value of zero, the creditor's allowed claim will be treated in its entirety as an unsecured claim under Part 5 of this plan. For nongovernmental creditors, unless otherwise ordered, the amount of the creditor's total claim listed on the proof of claim or amended proof of claim controls over any contrary amounts listed below, but the amount of that creditor's secured claim, the value of the collateral, and the interest rate are controlled by the plan.

The holder of any claim listed below as having value in the column headed *Amount of Secured Claim* will retain the lien until the earlier of:

- (a) payment of the underlying debt determined under nonbankruptcy law, or
- (b) discharge under 11 U.S.C. § 1328(a), at which time the lien will terminate and be released by the creditor.

For secured claims of governmental units, unless otherwise ordered, the value of a secured claim listed in a proof of claim filed in accordance with the Bankruptcy Rules controls over any contrary amount listed below.

Name of Creditor	Monthly Adequate Protection Payment	Estimated Amount of Creditor's Total Claim	Collateral	Value of Collateral	Amount of Secured Claim	Interest Rate	Monthly Fixed Payment to Creditor	Monthly Fixed Payment to Begin
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Name of Creditor	Monthly Adequate Protection Payment	Estimated Amount of Creditor's Total Claim	Collateral	Value of Collateral	Amount of Secured Claim	Interest Rate	Monthly Fixed Payment to Creditor	Monthly Fixed Payment to Begin
Crescent Bank and Trust	\$83.00	\$18,106.00	2016 Kia Rio	\$8,312.50	\$8,312.50	6.00%	\$228.17	

3.3 Secured claims excluded from 11 U.S.C. § 506 and fully secured claims. Check one.

☒ **None.** If "None" is checked, the rest of § 3.3 need not be completed or reproduced.

3.4 Section 522(f) judicial lien and nonpossessory, nonpurchase-money ("Non-PPM") security interest avoidance. Check all that apply.

☒ **None.** If "None" is checked, the rest of § 3.4 need not be completed or reproduced.

3.5 Surrender of collateral. Check one.

☐ **None.** If "None" is checked, the rest of § 3.5 need not be completed or reproduced.

☒ Debtor(s) elect to surrender to each creditor listed below the collateral that secures the creditor's claim. Debtor(s) request that upon confirmation of this plan, the stay under 11 U.S.C. § 362(a) be terminated as to the collateral only and that the stay under § 1301 be terminated in all respects. Any allowed unsecured claim resulting from the surrender of the collateral will be treated in Part 5 below.

Name of Creditor	Collateral
Advance America	2008 Kia Spectra

Part 4: Treatment of Fees and Priority Claims

4.1 General

Trustee's fees will be paid in full. Except as set forth in § 4.5, allowed priority claims also will be paid in full, without interest.

4.2 Chapter 13 case filing fee. Check one.

- ☒ Debtor(s) intend to pay the Chapter 13 case filing fee through the plan.
☐ Debtor(s) intend to pay the Chapter 13 case filing fee directly to the Clerk of Court.

4.3 Attorney's fees.

The total fee requested by Debtor(s)' attorney is **\$3,500.00**. The amount of the attorney fee paid prepetition is **\$0.00**. The balance of the fee owed to Debtor(s)' attorney is **\$3,500.00**, payable as follows (*check one*):

- ☐ \$ at confirmation and \$ per month thereafter until paid in full, or
☒ in accordance with any applicable administrative order regarding fees entered in the division where the case is pending.

4.4 Priority claims other than attorney's fees and domestic support obligations. Check one.

☒ **None.** If "None" is checked, the rest of § 4.4 need not be completed or reproduced.

4.5 Domestic support obligations. Check one.

☒ **None.** If "None" is checked, the rest of § 4.5 need not be completed or reproduced.

Part 5: Treatment of Nonpriority Unsecured Claims

5.1 Nonpriority unsecured claims not separately classified.

Allowed nonpriority unsecured claims that are not separately classified will be paid pro rata.

5.2 Percentage, Base, or Pot Plan. Check one.

- ☐ 100% Repayment Plan. This plan proposes to pay 100% of each allowed nonpriority unsecured claim.
- ☐ Percentage Plan. This plan proposes to pay _____% of each allowed nonpriority unsecured claim.
- ☐ Pot Plan. This plan proposes to pay \$_____, distributed pro rata to holders of allowed nonpriority unsecured claims.
- ☒ Base Plan. This plan proposes to pay \$ **15,600.00** to the trustee (plus any tax refunds, lawsuit proceeds, or additional payments pursuant to §§ 2.3 and 2.4). Holders of allowed nonpriority unsecured claims will receive the funds remaining, if any, after disbursements have been made to all other creditors provided for in this plan

5.3 Interest on allowed nonpriority unsecured claims not separately classified. Check one.

- ☒ None. If "None" is checked, the rest of § 5.3 need not be completed or reproduced.

5.4 Maintenance of payments and cure of any default on long-term nonpriority unsecured claims. Check one.

- ☐ None. If "None" is checked, the rest of § 5.4 need not be completed or reproduced.
- ☒ Debtor(s) will maintain the contractual installment payments and cure any default in payments on the nonpriority unsecured claims listed below on which the last payment is due after the final plan payment. These payments will be disbursed either by the trustee or paid directly by Debtor(s), as specified below. The allowed claim for the arrearage amount will be paid in full and disbursed by the trustee. Unless otherwise ordered, the amounts listed on a proof of claim or amended proof of claim control over any contrary amount listed below as to the estimated amount of the creditor's total claim, current installment payment, and arrearage.

Name of Creditor	Estimated Amount of Creditor's Total Claim	Current Installment Payment	Amount of Arrearage (if any)	Months Included in Arrearage	Monthly Fixed Payment on Arrearage	Monthly Fixed Payment on Arrearage to Begin
Dept of Ed / Nelnet	\$31,386.00	\$0.00 (Currently Deferred) Disbursed by: <input type="checkbox"/> Trustee <input checked="" type="checkbox"/> Debtor(s) To begin:	\$0.00			
Dept of ED/Navient	\$64,797.00	\$0.00 (Currently Deferred) Disbursed by: <input type="checkbox"/> Trustee <input checked="" type="checkbox"/> Debtor(s) To begin:	\$0.00			
Nelnet Loan Services	\$15,997.00	\$0.00 (Currently Deferred) Disbursed by: <input type="checkbox"/> Trustee <input checked="" type="checkbox"/> Debtor(s) To begin:	\$0.00			

5.5 Other separately classified nonpriority unsecured claims. Check one.

- ☒ None. If "None" is checked, the rest of § 5.5 need not be completed or reproduced.

Part 6: Executory Contracts and Unexpired Leases

6.1 The executory contracts and unexpired leases listed below are assumed, will be treated as specified, and any defaults cured. Check one.

- ☒ None. If "None" is checked, the rest of § 6.1 need not be completed or reproduced.

6.2 The executory contracts and unexpired leases listed below are rejected: *Check one.*

☐ None. If "None" is checked, the rest of § 6.2 need not be completed or reproduced.

☒ Rejected items.

Name of Creditor	Description of Leased Property or Executory Contract
Aaron's, Inc.	Rent to Own Agreement - Reject
Aaron's, Inc.	Rent to Own Agreement - Reject
AT&T Mobility	Cell Phone Contract - Reject
Lamont Parker	Lease Agreement - Reject
T Mobile	Cell Phone Contract - Reject

Part 7: Sequence of Payments

7.1 Unless otherwise ordered, the trustee will make the monthly payments required in Parts 3 through 6 in the sequence of payments set forth in the administrative order for the division in which this case is pending.

Part 8: Vesting of Property of the Estate

8.1 Property of the estate will vest in Debtor(s) (*check one*):

☒ Upon plan confirmation.

☐ Upon entry of Discharge

Part 9: Nonstandard Plan Provisions

☒ None. If "None" is checked, the rest of Part 9 need not be completed or reproduced.

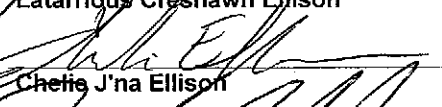
Part 10: Signatures:

Signature(s) of Debtor(s) required.

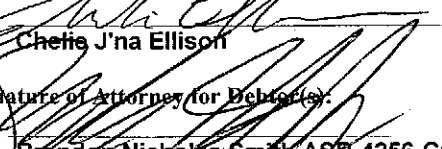
Signature(s) of Debtor(s) (*required*):

X 
Latarrious Creshawn Ellison

Date 04-05-2019

X 
Chelie J'na Ellison

Date 4-5-2019

X 
Signature of Attorney for Debtor(s):
Brandon Nicholas Smith ASB-4256-C15G
908-C North Memorial Pkwy
Huntsville, AL 35801

Date 4/5/19

Debtor

Latarrious Creshawn Ellison
Chelie J'na Ellison

Case number

Eff (01/01/2019)

256-533-5097

Name/Address/Telephone/Attorney for Debtor(s):

By filing this document, Debtor(s), if not represented by an attorney, or the Attorney for Debtor(s) certifies that the wording and order of the provisions in this Chapter 13 plan are identical to those contained in this district's Local Form, other than any nonstandard provisions included in Part 9.

**IN THE UNITED STATES BANKRUPTCY COURT
FOR THE NORTHERN DISTRICT OF ALABAMA**

IN RE: **Latarrious Creshawn
Ellison
Chelie J'na Ellison**
Debtor.

CASE NO. _____

**CERTIFICATE OF SERVICE OF CHAPTER 13 PLAN CONTAINING VALUATION, LIEN AVOIDANCE, § 1301
CO-DEBTOR STAY RELIEF, OR CONTAINING A NON- STANDARD PROVISION REQUIRING RULE 7004 SERVICE**

Debtor(s)' chapter 13 plan dated 4/5/19 (Doc.) (check all that apply):

- ☒ seeks to value collateral and cram down one or more secured claims in Part 3.2
☐ seeks to avoid one or more liens in part 3.4
☐ requests termination of the § 1301 co-debtor stay in Part 3.5
☐ contains a nonstandard provision requiring Rule 7004 service

In accordance with Local Rule 3015-1(c), I certify that the creditors whose claims are affected have been served as follows:

Creditor Name and Address (If the creditor is an entity other than an Insured Depository Institution ("IDI")*, identify, by name and title, the officer, managing agent, general agent, or other agent authorized to receive process to whose attention service was made. If the entity is an IDI, identify, by name and title, the officer to whose attention service was made via certified mail.)	Method of Service
Crescent Bank & Trust c/o CT Corporation System, Registered Agent 2 North Jackson St., Ste 605 Montgomery, AL 36104	<input type="checkbox"/> First Class Mail <input checked="" type="checkbox"/> Certified Mail No. <u> </u>

* Most IDIs are banks, credit unions, or savings & loan associations.

In accordance with Local Rule 3015-1(c), I certify that the § 1301 co-debtor(s) who are subject to the termination of the § 1301 co-debtor stay have been served via First Class U.S. Mail as follows:

Name and Address	Creditor	Collateral

Under penalty of perjury, I declare that the foregoing is true and correct.

4/5/19
Date


Signature of Attorney for Debtor(s) or pro se Debtor(s)

Name/Address/Telephone/Email
Brandon Nicholas Smith ASB-4256-C15G
 908-C North Memorial Pkwy
 Huntsville, AL 35801
 256-533-5097
 dezlaw@bellsouth.net

**IN THE UNITED STATES BANKRUPTCY COURT
FOR THE NORTHERN DISTRICT OF ALABAMA
NORTHERN DIVISION**

IN RE:

**LATARRIOUS CRESHAWN ELLISON
SSN: xxx-xx-3038
CHELIE J'NA ELLISON
SSN: xxx-xx-8145**

CASE NO.: 19-_____-CRJ-13

CHAPTER 13

DEBTORS.

AFFIDAVIT IN SUPPORT OF MOTION TO VALUE PERSONAL PROPERTY

STATE OF ALABAMA
COUNTY OF MADISON

Before me, a Notary Public in and for the State of Alabama at Large, did personally appear LATARRIOUS CRESHAWN ELLISON and CHELIE J'NA ELLISON, the Debtors in the above-styled cause, and being first made known to me, and being duly sworn by me, did state under oath as follows:

1. Our names are LATARRIOUS CRESHAWN ELLISON AND CHELIE J'NA ELLISON. We are the owners of the 2016 KIA RIO in which CRESCENT BANK AND TRUST purportedly has a security interest.

2. We offer this affidavit of our opinion of the value of the 2016 KIA RIO in support of our Motion To Value Property and Objection to Claim under Rule 9017 Federal Rules Of Bankruptcy Procedure and Rule 43 (e) of the Federal Rules of Civil Procedure.

3. We have owned the 2016 KIA RIO for approximately 3 years. We have used the 2016 KIA RIO during the entire time that we have owned it. We have examined the 2016 KIA RIO and are familiar with their condition.

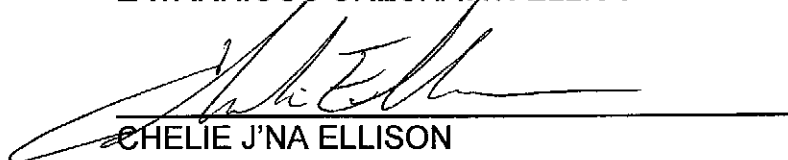
4. We have an opinion of the value of the 2016 KIA RIO. In our opinion, the fair market value of the 2016 KIA RIO was \$8,312.50 on April 5, 2019, the day our Chapter 13 case was filed. Our opinion is based upon ownership, use and knowledge of the condition of the 2016 KIA RIO. In forming our opinion we have also consulted materials which indicate what similar items of personal property are selling for in my geographical area, such as newspaper ads, shoppers and advertisements by retailers and individuals in classified advertising.

5. We have also consulted the NADA Guide to Used Car Values for the issue dated closest to the filing of our petition in this case, in forming our opinion of the value of this 2016 KIA RIO. Although we considered the Guide and it was a factor in the development of my opinion, we did not rely on the guide exclusively in forming my opinion. The "midpoint" value under the NADA Guide to Used Car Values (halfway between trade-in and retail) was \$8,312.50 on the day our Chapter 13 case was filed.

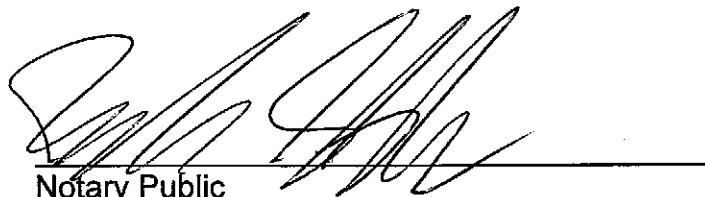
6. We offer as evidence in support of our opinion herein expressed photocopied pages of the April, 2019 edition of the NADA Guide to Used Car Values, reflecting the average trade-in and retail prices for this 2016 KIA RIO for the Southeastern United States. We have also attached the page of that edition that reflects the method of reducing or increasing the value based upon high or low mileage. We offer the NADA Guide extracts attached hereto in support of our opinion under Rule 803 (17) of the Federal Rules of Civil Procedure.

DATED THIS 5th day of April, 2019.


LATARRIOUS CRESHAWN ELLISON


CHELIE J'NA ELLISON

Sworn to and subscribed before me this 5th day of April, 2019.


Notary Public
My Commission Expires:
October 30, 2019
My comm. expires: _____

NADA VALUATION WORKSHEET

VEHICLE OWNER: Latarrious + Chelie Ellison

OWNED VEHICLE FOR APPROXIMATELY: 3 years

YEAR: 2016

MAKE: Kia

MODEL: Rio

VIN: _____

MONTH AND YEAR OF NADA USED: 4/2019

NADA AVERAGE RETAIL: \$ 9250

NADA AVERAGE TRD-IN: \$ 6625

NADA "MIDPOINT": \$ 7937.50

PLUS ADD-ONS:

Power Windows \$ 200

Power Locks \$ 175

_____ \$ _____

LESS DEDUCTIONS:

MILEAGE: 46000

CATEGORY: I II III IV

DEDUCT FOR MILEAGE

☐ YES ☒ NO

AMOUNT: \$ _____

OTHER DEDUCTIONS:

_____ \$ _____

_____ \$ _____

BANKRUPTCY VALUE: \$ 8312.50

Body Type	Model Number	MSRP	Weight	Clear Loan	Clear Retail
Mileage Class: II					
Sedan 4D Premium	LB4	32290	3663	19800	25050
Sedan 4D Premium Luxury	LC4	36290	3663	22275	27850
Sedan 4D Technology	LC4	39290	3770	24800	30750
Sedan 4D Limited	LC4	44690	3770	26725	32950
<u>Trade-in/Loan</u>	<u>Retail</u>	<u>Trade-in/Loan</u> <u>Retail</u>			
	1400	Add Power Sunroof (Premium)		600	675
Mileage Class: I					
Sedan 4D LX	DM4	14165	2494	7850	10550
Sedan 4D EX	DN4	17755	2573	8775	11700
Sedan 4D EX Eco	DN4	18355	2598	8950	11875
Hatchback 5D LX	DM5	15495	2564	8050	10800
Hatchback 5D EX	DN5	17905	2564	9000	11925
Hatchback 5D EX Eco	DN5	18505	2601	9125	12100
Hatchback 5D SX	DN5	20905	2732	10225	13400
<u>Trade-in/Loan</u>	<u>Retail</u>	<u>Trade-in/Loan</u> <u>Retail</u>			
(Eco)	350	Add Power Windows (LX)		200	225
	700	Ded W/out Automatic Trans.		675	675
	175	200			
Mileage Class: I					
Wagon 4D	JN2A2	15990	2884	10325	12800
Wagon 4D +	JP3A5	19850	3163	11600	14300
Wagon 4D I	JX3AA	22650	3232	14750	17975
Wagon 4D EV-e	JP3AE	32250	3289	12850	15775
Wagon 4D EV	JP3AE	33950	3289	13725	16775
Wagon 4D EV +	JX3AE	35950	3289	14875	18125
<u>Trade-in/Loan</u>	<u>Retail</u>	<u>Trade-in/Loan</u> <u>Retail</u>			
	900	Add Power Seat		275	325
	300	Add Power Sunroof		525	600
EV +)	450	Ded W/out Automatic Trans.		675	675
x EV)	525	Ded W/out Cruise Control		200	200
Mileage Class: I					
Sedan 4D LX	FK4	16490	2804	8550	11675
Sedan 4D LX Popular	FL4	18400	2844	8875	12050
Sedan 4D S	FL4	19200	2804	9300	12550
Sedan 4D S Technology	FL4	20690	2804	9625	12925
Sedan 4D S Premium	FL4	23190	2804	10825	14375
Sedan 4D EX	FL4	21200	2844	11075	14650
Sedan 4D EX Premium Plus	FN4	25890	2844	12350	16125
Hatchback 5D LX	FK5	18090	2928	9100	12325
Hatchback 5D LX Popular	FX5	19890	2928	9725	13075
Hatchback 5D EX	FX5	21990	2928	11175	14750
Hatchback 5D EX Tech	FX5	25590	2928	12650	16475
Hatchback 5D SX	FZ5	23690	2976	12825	16700
Hatchback 5D SX Tech	FZ5	27290	3031	14325	18400
<u>Trade-in/Loan</u>	<u>Retail</u>	<u>Trade-in/Loan</u> <u>Retail</u>			
Std.	350	Add Certified Pre-Owned		675	675
(E, EX, SX)	400	Ded W/out Automatic Trans.		825	825
Mileage Class: II					
Sedan 4D LX	GT4L3	22200	3219	11600	15050
Sedan 4D LX Turbo	GT4L1	24140	3224	12000	15525
Sedan 4D EX	GU4L3	25440	3362	14750	18750
Sedan 4D SX Turbo	GW4L2	29940	3494	16650	20925
Sedan 4D SX-L Turbo	GV4L2	36090	3594	19000	23675
Sedan 4D Hybrid	GT4LC	25985	3486	13025	16725
Sedan 4D EX Hybrid	GU4LC	30990	3538	15575	19700
Sedan 4D EX Plug-In Hybrid	GV4LD	35210	3788	17050	21400
<u>Trade-in/Loan</u>	<u>Retail</u>	<u>Trade-in/Loan</u> <u>Retail</u>			
FX)	3100	Add Navi (Std. EX Hybrid, SX)		575	650
	3450				

Rough Trade-in	Average Trade-in	Clear Trade-in	Body Type	Model Number	MSRP	Weight	Clear Loan	Clear Retail
2017 CADENZA-V6								
Add Technology Pkg. (EX Hybrid)	1500	1675		Add Power Seat (Std. EX)			300	350
Add Technology Pkg. (SX Base)	2100	2350		Add Power Sunroof (Std. Technology, Premium Plus)			575	650
Add Certified Pre-Owned		1050						
Add Leather Seats (LX Turbo)	550	625						
2017 K900-V6								
16025	17375	18475	Sedan 4D Premium	LB4	31990	3633	16650	21375
17750	19125	20250	Sedan 4D Premium Luxury	LC4	34990	3633	18225	23225
20375	21800	22950	Sedan 4D Technology	LC4	38990	3770	20675	26025
21075	22500	23650	Sedan 4D Limited	LC4	44390	3770	21300	26750
	<u>Trade-in/Loan</u>	<u>Retail</u>					<u>Trade-in/Loan</u>	<u>Retail</u>
Add Certified Pre-Owned		1275		Add Power Sunroof (Premium)			575	650
2017 K900-V6								
18575	20675	22450	Sedan 4D Premium	LT4D3	49900	4297	20225	25525
19950	22100	23900	Sedan 4D Luxury	LU4D3	54900	4297	21525	27050
22100	24300	26150	Sedan 4D Luxury (V8)	LV4D4	61900	4610	23550	29400
	<u>Trade-in/Loan</u>	<u>Retail</u>					<u>Trade-in/Loan</u>	<u>Retail</u>
Add VIP Pkg. (Luxury V6)		2600	2900	Add Certified Pre-Owned				1425
Add VIP Plus Pkg. (Luxury V8)		2700	3000					
2016 RIO-4 Cyl.								
5675	6625	7400	Sedan 4D LX	DM4	14165	2573	6675	9250
6550	7550	8350	Sedan 4D EX	DN4	17755	2656	7525	10275
6650	7650	8450	Sedan 4D EX Eco	DN4	18355	2656	7625	10400
7900	8925	9750	Sedan 4D SX	DN4	20755	2729	8775	11800
5775	6725	7500	Hatchback 5D LX	DM5	15495	2573	6750	9375
6650	7650	8450	Hatchback 5D EX	DN5	17905	2656	7625	10400
6750	7750	8550	Hatchback 5D EX Eco	DN5	18505	2656	7700	10500
7975	9025	9850	Hatchback 5D SX	DN5	20905	2729	8875	11900
	<u>Trade-in/Loan</u>	<u>Retail</u>					<u>Trade-in/Loan</u>	<u>Retail</u>
Add Alum/Alloy Wheels (LX, Eco)		350	400	Add Power Windows (LX)			200	225
Add Certified Pre-Owned			675	Ded W/out Automatic Trans.			675	675
Add Power Door Locks (LX)		175	200					
2016 SOUL-4 Cyl.								
8075	9125	9975	Wagon 4D	JN2A2	15690	2714	9000	11625
9700	10800	11675	Wagon 4D +	JP3A5	19190	2837	10525	13450
11675	12800	13725	Wagon 4D I	JX3A5	21090	2837	12375	15600
9300	10375	11250	Wagon 4D EV-e	JN3AE	31950	3289	10125	13000
10500	11600	12500	Wagon 4D EV	JX3AE	33950	3289	11250	14300
11350	12475	13375	Wagon 4D EV +	JP3AE	35950	3289	12050	15225
	<u>Trade-in/Loan</u>	<u>Retail</u>					<u>Trade-in/Loan</u>	<u>Retail</u>
Add Certified Pre-Owned		850		Add Power Seat (Std. I)			275	325
Add Infinity Stereo System		300	350	Add Power Sunroof			525	600
Add Leather Seats (Std. I, EV +)		450	500	Ded W/out Automatic Trans.			675	675
Add Navigation System (Ex. EV)		450	500	Ded W/out Cruise Control			200	200
2016 FORTE-4 Cyl.								
8100	9150	10000	Coupe 2D EX	FX6	19890	2871	9000	12300
9775	10875	11750	Coupe 2D EX Tech	FZ6	24390	2871	10575	14175
9425	10500	11375	Coupe 2D SX	FZ6	20690	2925	10250	13775
11100	12225	13125	Coupe 2D SX Tech	FZ6	25390	2982	11825	15625
6875	7875	8675	Sedan 4D LX	FK4	15990	2804	7825	10875
7075	8075	8900	Sedan 4D LX Popular	FX4	18700	2844	8025	11125
8400	9450	10300	Sedan 4D EX	FX4	19990	2906	9275	12825
9725	10825	11700	Sedan 4D EX Premium	FZ4	22990	2906	10550	14125
10200	11300	12175	Sedan 4D EX Premium Plus	FZ4	24990	2906	10975	14625
7150	8150	8975	Hatchback 5D LX	FK5	19400	2912	8100	11200
8875	9950	10800	Hatchback 5D EX	FX5	20390	2912	9725	13175
10575	11675	12575	Hatchback 5D EX Tech	FX5	24890	2912	11325	15050
9425	10500	11375	Hatchback 5D SX	FZ5	20990	2970	10250	13775
11375	12500	13400	Hatchback 5D SX Tech	FZ5	25190	2970	12075	15900
	<u>Trade-in/Loan</u>	<u>Retail</u>					<u>Trade-in/Loan</u>	<u>Retail</u>